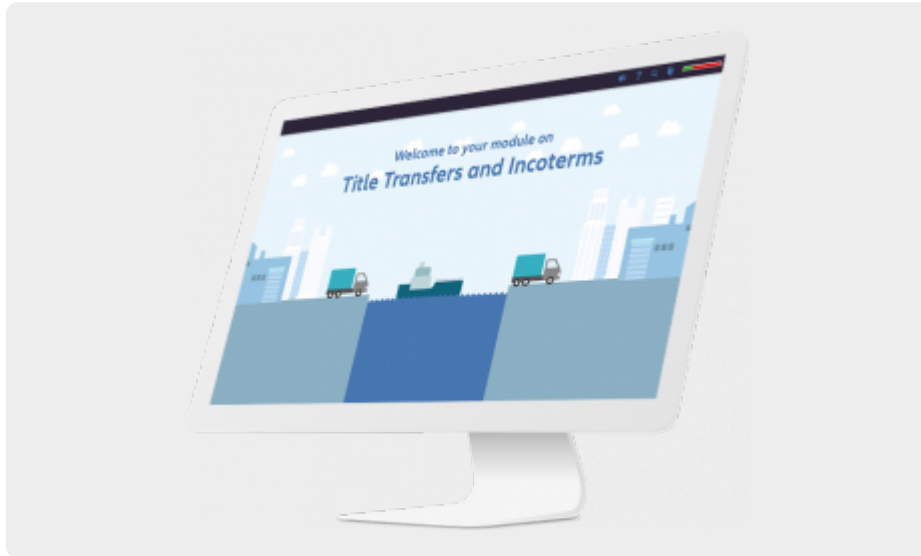


Title Transfers and Incoterms

Ensure smooth delivery and receipt of goods



Course Overview

When drawing up sales agreements for international freight shipments, it's important to decide on the appropriate title transfer, followed by the correct incoterm for the title transfer.

This microlearning course from DeltaNet International explains in a user-friendly and succinct manner everything your employees need to know about title transfers and incoterms. It will ensure staff are familiar with terms used by Customs and help ensure smooth delivery or receipt of items.

It is an engaging exploration of the processes behind transferring ownership of goods from seller to buyer. The responsibilities of both parties will vary depending on the incoterms chosen, so it's important for everybody involved in importing and exporting goods to know about them.

Key Learning Points

- What a title transfer is
- What incoterms (international-commercial terms) are
- Examples of title transfers
- Examples of Incoterms and how they work logistically
- How to make the most of shipments using a cost benefit analysis
- Legal issues to consider so that shipments aren't delayed or prevented.

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[Technical Requirements](#)



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